



Due to expansion of our operations, for our office in Belgrade we are looking for:

Real Estate Brokers - 3 candidates

All levels considered

RESPONSIBILITIES:

- Provide support to real estate brokers with business development to accomplish lead
- Generate and secure client relationships for the firm
- Generate new leads, pre-sale support
- "Doing the deal" - proposing, negotiating, closing
- Transaction Management
- Work with existing clients on the market and lease investment real estate
- Develop and maintain working relationships with industry professionals

QUALIFICATIONS:

- Bachelor Degree
- 3+ years of experience in consulting, sales, business development or related field
- Be exceedingly ambitious, and integrate easily within a team
- Fluent in both written and spoken English
- Ability to procure and maintain real estate salesperson's license
- A flexible 'client only' attitude
- Ability to build and develop strong relationships, internally and externally, creating a network of contacts

CERTIFICATES AND/OR LICENSES:

- Real Estate broker license would be an advantage
- Driving license would be an advantage
- Any kind of sales experience could be considered as a plus

WE OFFER YOU:

- A challenging position within a leading real estate company
- A competitive salary package
- Opportunity to be a part of an expanding business

INTERESTED ? Please send your CV no later than Tuesday, September 29 2020, to jobs@cw-cbs.rs

Only short-listed candidates will be contacted.

Personal data collected in this manner will only be used in accordance with the Personal Data Protection Law. Before sending your application please inform yourself of the way CBS International collects, uses, and processes personal data related to job applicants, at the following link: <https://cw-cbs.rs/obavestjenje-o-obradi-podataka-licnosti-kandidata-za-posao/>

CBS International is the leading real estate consultancy in Serbia in terms of revenue for 10 years, providing variety of services including: Office Agency, Retail Agency, Residential Sales and Leasing, Industrial Agency, Land Agency, Valuation and Development Advisory, Capital Markets, Market Research, Project Management, Facility Management, Property Management and Marketing. CBS International is a member of Cushman & Wakefield Alliance, a leading global real estate services firm with 53,000 employees in more than 60 countries. Cushman & Wakefield is among the largest commercial real estate services firms in the world with revenue of \$8.8 billion across core services. For more information, visit www.cw-cbs.rs | www.cushmanwakefield.com

WHEN YOU THINK OF PROPERTIES