

Due to expansion of our operations, for our office in Belgrade we are looking for:

## Head of Industrial Agency

### RESPONSIBILITIES

- Developing and maintaining strong working relationships with the clients and supervising and directing key team members
- Promote the service line to existing and prospective clients
- Build and develop strong relationships, internally and externally, creating a network of contacts
- Ensure professional advice is provided thoroughly, accurately and within set deadlines
- Deliver activities and projects within client expectations (e.g. time, quality)
- Identify potential cross-selling opportunities
- Develop and maintain working relationships with industry professionals

### REQUIREMENTS & SKILLS

- Bachelor Degree
- 5+ years of experience in consulting, research, business development, commercial real estate or related field
- Solid property market and wider economic and business knowledge
- Be exceedingly ambitious, and integrate easily within a team
- Fluent in both written and spoken English
- Ability to procure and maintain real estate salesperson's license
- A flexible, 'client only' attitude

### CERTIFICATES and/or LICENSES

- Real Estate broker license would be an advantage
- Driving license would be an advantage

**The sales professionals from the other industries are also encouraged to apply.**

If you are interested in joining our team and pursuing your career in an inspiring and dynamic environment please send your CV and cover letter, no later than Monday, March 18<sup>th</sup> to [jobs@cw-cbs.rs](mailto:jobs@cw-cbs.rs)

Only short-listed candidates will be contacted

CBS International is the leading real estate consultancy in Serbia in terms of revenue for eight years, providing variety of services including: Office Agency, Retail Agency, Residential Sales and Leasing, Industrial Agency, Land Agency, Valuation and Development Advisory, Capital Markets, Market Research, Project Management, Facility Management, Property Management and Marketing.

CBS International is a member of Cushman & Wakefield Alliance, a leading global real estate services firm with 45,000 employees in more than 70 countries. Cushman & Wakefield is among the largest commercial real estate services firms in the world with revenue of \$6,9 billion across core services.

For more information, visit [www.cw-cbs.rs](http://www.cw-cbs.rs) | [www.cushmanwakefield.com](http://www.cushmanwakefield.com)

**WHEN YOU THINK OF PROPERTIES**

