

DRAGAN RADULOVIĆ, REGIONAL MANAGING DIRECTOR OF CBS INTERNATIONAL

SERBIA IS BECOMING AN INCREASINGLY PREFERABLE DESTINATION FOR CAPITAL

The state of real estate market today in Serbia compared to the period 10 years ago is incomparable, what then seemed unimaginable today is available and real. In this way, Dragan Radulović, Regional Managing Director of CBS International, estimates the opportunities in the capital market in our country.

The lead man of the company, which for many years now is the leading real estate consultancy in Serbia, says that Serbia is becoming an increasingly preferable destination for capital - from traditionally active Israeli investors to capital from South Africa and China.

Our country is still a developing market, but the optimistic information is that investors' announcements are going in the direction of increasing investment volumes.

After a decade of work, we are proud of the results as we introduce innovations and expand the range of services, while our team today consists of 70 professionals, out of which 40 are licensed brokers - says Radulović.

According to him, capital projects under construction,



Dragan Radulović

such as Central Garden, Skyline, Voždove Kaplje and Business Garden, which CBS International exclusively represents, made a significant difference in demand.

Therefore, this year we have

started a cooperation with a leading global real estate services firm, -Cushman and Wakefield.

Our partnership with this company is a result of the need for ex-

pansion and it represents a platform for applying the best practices from international markets of more than 70 countries. Cushman and Wakefield supported our vision for regional expansion, so we have no doubts that we will be able to offer even better servic-

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es in several countries around ours - says Mr. Radulović.

Our focus has always been the people who are at the same time our pre-dominance over the competition.

Together with them, we intend to conquer the region, because a large number of our clients operate in all the former republics, so we have a task at our hands, to respond to their needs in an equally high-quality manner - Radulović says.

PARTNERSHIP FOR A STRONG POSITION

The signing of the contract between CBS International and Cushman and Wakefield, with which CBS became the exclusive representatives of the company for the territory of Serbia and Montenegro, was greeted by Jonathan Hallett, Head of Central & Eastern Europe, and Colin Wilson, Chief Executive Officer, EMEA. Our partnership with CBS International, as an undisputed market leader, further strengthens our presence across CEE.