



CBS International is always open for new talented people, ready to share our success and add to further development of the company. We are well aware of the fact that our success lies in people. Therefore, we provide our employees with limitless opportunity to expand on their talent and skills and work at their full potential. We welcome people who share our dedication to excellence, our client-oriented vision and our abiding interest in commercial real estate. Should you see yourself as a part of the winning team, whether as experienced real estate professional or yet as willing to grow into true expert in the field, we'd certainly like to hear from you. Due to expansion of our operations, for our office in Belgrade we are looking for:

Real Estate Broker

RESPONSIBILITIES:

- Provide support to real estate brokers with business development to accomplish lead
- Generate and secure client relationships for the firm
- Generate new leads, pre-sale support
- "Doing the deal" - proposing, negotiating, closing
- Transaction Management
- Develop and maintain working relationships with industry professionals

QUALIFICATIONS

- Bachelor Degree
- 3+ years of experience in consulting, sales, business development or related field
- Be exceedingly ambitious, and integrate easily within a team
- Fluent in both written and spoken English
- Ability to procure and maintain real estate salesperson's license
- A flexible 'client only' attitude
- Ability to build and develop strong relationships, internally and externally, creating a network of contacts

CERTIFICATES AND/OR LICENSES:

- Real Estate broker license would be an advantage
- Driving license would be an advantage
- Any kind of sales experience could be considered as a plus

INTERESTED? Please share your CV in English via jobs@cw-cbs.rs

Only short-listed candidates will be contacted.

Personal data collected in this manner will only be used in accordance with the Personal Data Protection Law. Before sending your application, please inform yourself of the way CBS International collects, uses, and processes personal data related to job applicants, at the following link: <https://cw-cbs.rs/obavestenje-o-obradi-podataka-licnosti-kandidata-za-posao/>

CBS International is the leading real estate consultancy in Serbia in terms of revenue for 13 years, providing variety of services including: Office Agency, Retail Agency, Residential Sales and Leasing, Industrial Agency, Land Agency, Valuation and Development Advisory, Capital Markets, Market Research, Project Management, Facilities Management, Property Management and Marketing.

CBS International is a member of Cushman & Wakefield Alliance, a leading global real estate services firm with 52,000 employees in more than 60 countries. Cushman & Wakefield is among the largest commercial real estate services firms in the world with revenue of \$10.1 billion across core services. For more information, visit www.cw-cbs.rs | www.cushmanwakefield.com